

Quoted To:

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John Hancock

PO Number: POABC123 **Valid Through: Apr 5, 2019** **Payment Terms: Net 30 days**

Here is the quote you requested. This covers installs for both of your sites and recurring monitoring.

Site 1

Hardware	Unit Price	Qty	Ext. Price
 <p>Cisco Catalyst WS-C4500X-24X Layer 3 Switch - Refurbished - Manageable - 3 Layer Supported - 1U High - Rack-mountable, Desktop - Lifetime Limited Warranty</p> <p><i>Cisco Catalyst 4500-X Series provides scalable, fixed-campus aggregation solutions in space-constrained environments. The solution provides flexibility to build desired port density through two versions of base switches along with optional uplink module. Both the 32- and 16-port versions can be configured with optional network modules and offer similar features. The Small Form-Factor Pluggable Plus (SFP+) interface supports both 10 Gigabit Ethernet and 1 Gigabit Ethernet ports, allowing customers to use their investment in 1 Gigabit Ethernet SFP and upgrade to 10 Gigabit Ethernet when business demands change, without having to do a comprehensive upgrade of the existing deployment. The uplink module is hot swappable.</i></p>	\$10,660.10	1	\$10,660.10
 <p>Cisco Catalyst 4500-X 24 Port 10G IP Base - Manageable - 2 Layer Supported - Rack-mountable - Lifetime Limited Warranty</p> <p><i>Cisco Catalyst 4500-X Series provides scalable, fixed-campus aggregation solutions in space-constrained environments. The solution provides flexibility to build desired port density through two versions of base switches along with optional uplink module. Both the 32- and 16-port versions can be configured with optional network modules and offer similar features. The Small Form-Factor Pluggable Plus (SFP+) interface supports both 10 Gigabit Ethernet and 1 Gigabit Ethernet ports, allowing customers to use their investment in 1 Gigabit Ethernet SFP and upgrade to 10 Gigabit Ethernet when business demands change, without having to do a comprehensive upgrade of the existing deployment. The uplink module is hot swappable.</i></p>	\$14,227.69	1	\$14,227.69

	Unit Price	Qty	Ext. Price
<p>Cisco Catalyst 4500-X Ethernet Switch - Manageable - Modular - 2 Layer Supported - Rack-mountable, Desktop - Lifetime Limited Warranty</p>  <p><i>Cisco Catalyst 4500-X Series provides scalable, fixed-campus aggregation solutions in space-constrained environments. The solution provides flexibility to build desired port density through two versions of base switches along with optional uplink module. Both the 32- and 16-port versions can be configured with optional network modules and offer similar features. The Small Form-Factor Pluggable Plus (SFP+) interface supports both 10 Gigabit Ethernet and 1 Gigabit Ethernet ports, allowing customers to use their investment in 1 Gigabit Ethernet SFP and upgrade to 10 Gigabit Ethernet when business demands change, without having to do a comprehensive upgrade of the existing deployment. The uplink module is hot swappable.</i></p>	\$19,918.76	1	\$19,918.76

Software	Unit Price	Qty	Ext. Price
<p>Cisco IOS - AISK9-AESK9 FEAT SET FACTORY UPG 12.4(22)T - Product Upgrade Package - Firmware</p>  <p><i>Cisco IOS Software Release 12.4T integrates a portfolio of new capabilities, including security, voice, and wireless, with powerful hardware support to deliver advanced services for Enterprise and access customers. Release 12.4(22)T, the latest release of the 12.4T family, delivers QoS support for IPSec tunnels, Trusted Relay Point (TRP) IOS firewall security for unified communications, flexible NetFlow enhancements, and support for the Cisco 880 SRST and 880G Integrated Services Routers.</i></p>	\$750.00	1	\$750.00
<p>Cisco IOS - SPSK9-IPV FEAT SET FACTORY UPG v.12.4(24)T - Product Upgrade Package - Firmware</p>  <p><i>Cisco IOS Software Release 12.4T integrates a portfolio of new capabilities, including security, voice, and IP services, with powerful hardware support to deliver advanced services for enterprise and access customers. Release 12.4(24)T, the latest release of the 12.4T family, adds Cisco IOS BGP Support for 4-byte Autonomous System Numbers (ASN), Application-Based Routing for Mobile Router (MR) Multi-Path Support, Web Services Management Agent (WSMA) for advanced embedded capabilities to provision, manage, configure and adapt Cisco devices, Smart Call Home Support for the Cisco 7200 Series Router, and Cisco Unified Communications Manager Express and Cisco Unified SRST 7.1 enhancements.</i></p>	\$875.00	1	\$875.00
<p>Cisco IOS - ENTERPRISE SERVICES W/O CRYPTO v.12.4(18) - Complete Product - Firmware</p>  <p><i>Cisco IOS Software is the world's leading network infrastructure software, delivering a seamless integration of technology innovation, business-critical services, and hardware support. Currently operating on millions of active systems, ranging from the small home office router to the core systems of the world's largest service provider networks, Cisco IOS Software is the most widely leveraged network infrastructure software in the world. One of the most significant delivery milestones for Cisco IOS Software is the introduction of a new major release, which ships once every two years, delivers hundreds of advanced capabilities, and aggregates multiple prior releases into a synergistic whole.</i></p>	\$5,448.89	1	\$5,448.89

Services	Unit Price	Qty	Ext. Price
Installation Charge	\$300.00	1	\$300.00
Upgrades & Support	\$599.25	1	\$599.25
Monthly Monitoring Service	\$230.00	1	\$230.00 <i>(First Monthly Payment) \$230.00 billed Monthly</i>
Site 1 Subtotal			\$53,009.69

Site 2

Hardware	Unit Price	Qty	Ext. Price
<p>Cisco Catalyst WS-C4500X-24X Layer 3 Switch - Refurbished - Manageable - 3 Layer Supported - 1U High - Rack-mountable, Desktop - Lifetime Limited Warranty</p>  <p><i>Cisco Catalyst 4500-X Series provides scalable, fixed-campus aggregation solutions in space-constrained environments. The solution provides flexibility to build desired port density through two versions of base switches along with optional uplink module. Both the 32- and 16-port versions can be configured with optional network modules and offer similar features. The Small Form-Factor Pluggable Plus (SFP+) interface supports both 10 Gigabit Ethernet and 1 Gigabit Ethernet ports, allowing customers to use their investment in 1 Gigabit Ethernet SFP and upgrade to 10 Gigabit Ethernet when business demands change, without having to do a comprehensive upgrade of the existing deployment. The uplink module is hot swappable.</i></p>	\$10,660.10	1	\$10,660.10
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Site 2 Subtotal			\$53,009.69

Totals	
Recurring Amounts: <i>\$494.50 Billed Monthly</i>	Subtotal \$106,019.38
	Tax \$7,906.45
	Shipping \$0.00
	Grand Total \$113,925.83
	Deposit Required \$56,962.92

Please contact me if I can be of further assistance, if you have any questions, or if there are any changes.